

**Our vision is your freedom**  
In our creation, your tomorrow will be safer, greener and easier

# Mando Corporation

February 2021



# Acquisition of 100% shares in Mando Hella Electronics (MHE)

## Deal Summary

Mando enters into a Share Purchase Agreement to acquire 100% shares in MHE from Halla Holdings (50%) and Hella Holding International GmbH (50%) on February 3, 2021

- Estimated Closing date : 1Q 2021

## Acquisition Price

KRW 165.0 bn. (EV/EBITDA of 5.1x based on 2019 actual)



## Strategic Fit

Access to MHE's resources and footprints **creating synergies in number of business areas including development, production, and sales** further enhancing our competitive position in active safety including autonomous driving

# Expected Benefits from the Acquisition

MRR : Mid-range Radar  
LRR : Long-range Radar  
DCU : Domain Control Unit

## Further enhancing our competitive position in active safety including autonomous driving



### ADAS-driven Growth Acceleration

#### Portfolio Expansion

- Co-work with 140 electronics & S/W experts from MHE
- Acceleration in development of advanced active safety solutions through enhancement of engineering competencies (i.e. MRR, LRR, In-cabin sensor, DCU)

#### Customer Diversification

- MHE's manufacturing footprint and sales network located in China and India will contribute to customer diversification especially for ADAS business
- Strategic freedom without considering JV contract territory



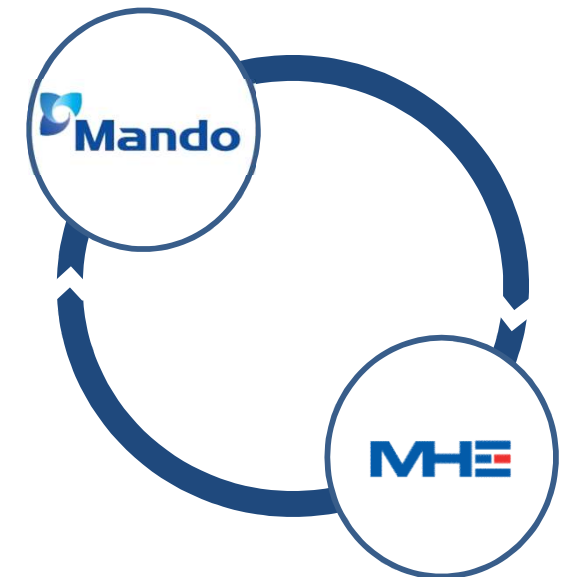
### Synergies from Vertical Integration

#### Cost Competitiveness Enhancement

- Full internalization of product development cycle, from design to mass production, and comprehensive cost transparency, enabling design for manufacturing and bundle purchasing

#### Simple and Practical Decision Making Process

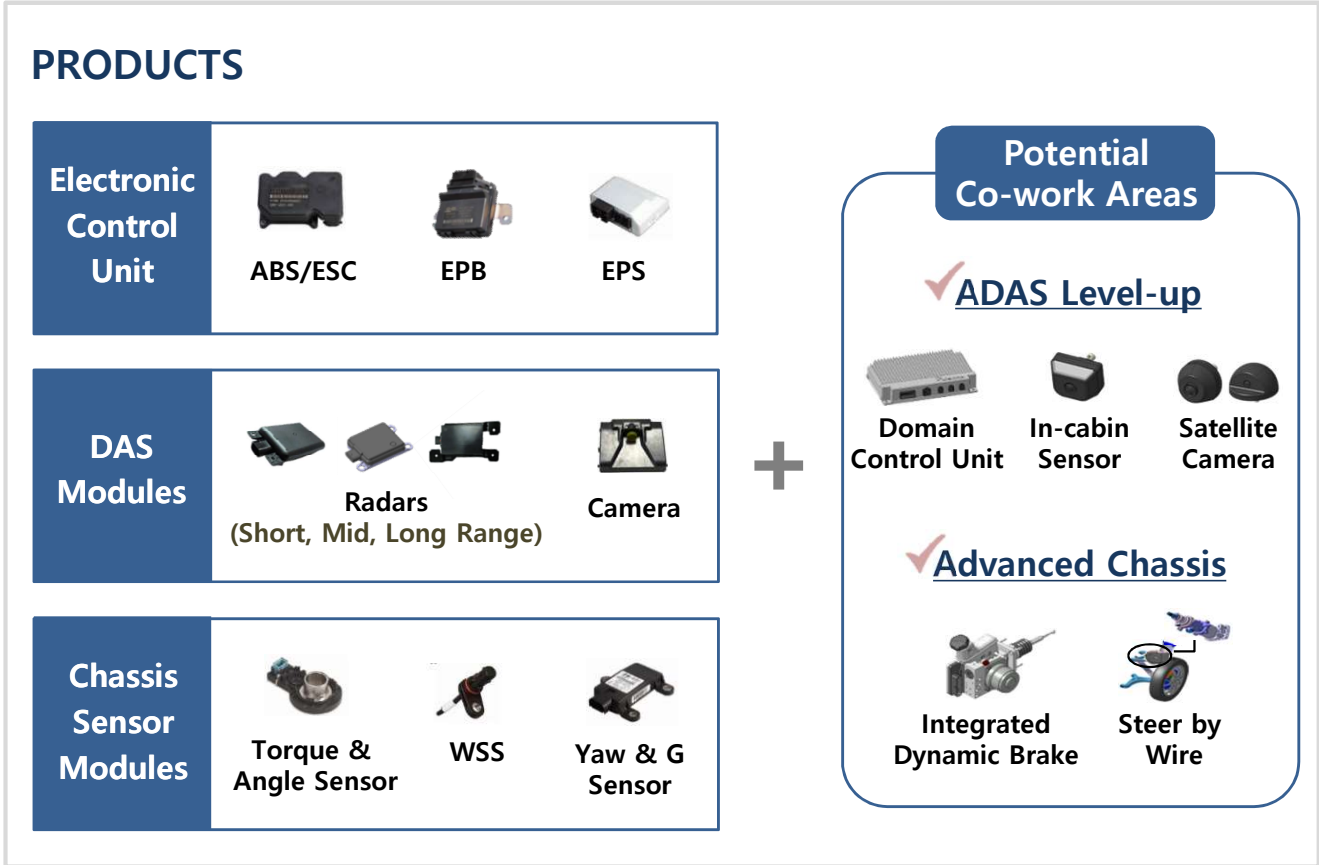
- Greater flexibility & agility responding to various customers' needs



# About Mando Hella Electronics

ABS : Anti-lock Brake System  
 ESC : Electronic Stability Control  
 EPB : Electronic Parking Brake  
 EPS : Electric Power Steering  
 WSS : Wheel Speed Sensor

<b>FY2019 FINANCIALS</b>	<b>Sales</b> KRW 651 bn.	<b>Operating Income</b> KRW 34 bn. (5.2%)
	<b>Assets</b> KRW 457 bn.	<b>Liabilities</b> KRW 299 bn. <b>Equity</b> KRW 158 bn.



\* Headcount as of Sept. 2020